

Nov. 18, 1913.

Southern Publishing Asso.,  
411 W. Railroad Ave.,  
Fort Worth, Texas.

Gentlemen:-

We have your communication of the 13th inst. for two copies of "Parsons' Hand Book" which we are sending forward by mail today, as per bill enclosed. We are sending buckram binding as that is but little more than the plain cloth, and is much more durable. Thank you for the order and would like to know if you will not have agents who will handle this book to advantage in your territory. It ought to be a good seller down there it seems to me, and a little ~~work~~ <sup>outside</sup> effort could work up some good agents.

Yours very truly,

JW/P